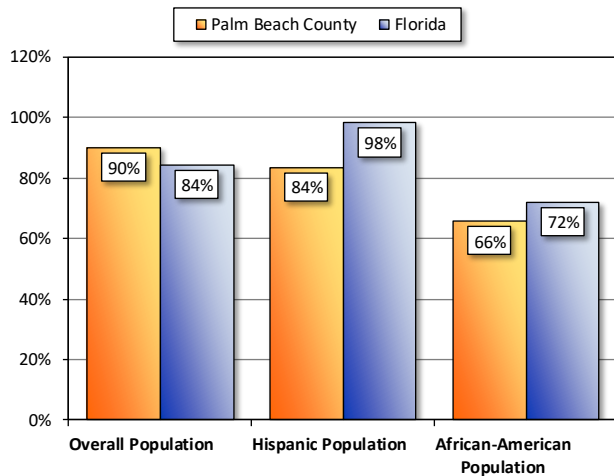


# Palm Beach County, FL

### Hospice Penetration in 2017



### Hospitals Serving Palm Beach County in 2016

Hospitals Serving Palm Beach County in 2016	ENROLLEES DIED <= 6 MOS		
	% DIRECT TO HOSPICE	% DIED NO HOSPICE	% READM IN <= 30 DAYS
JFK MEDICAL CENTER - 100080	26%	24%	32%
BOCA RATON REGIONAL HOSPITAL - 100168	27%	22%	24%
DELRAY MEDICAL CENTER - 100258	31%	19%	27%
BETHESDA HOSPITAL EAST - 100002	30%	17%	29%
PALM BEACH GARDENS MEDICAL CENTER - 100176	21%	25%	29%
JUPITER MEDICAL CENTER - 100253	28%	19%	27%
GOOD SAMARITAN MEDICAL CENTER - 100287	24%	27%	25%
WELLINGTON REGIONAL MEDICAL CENTER LLC - 100275	25%	29%	34%
PALMS WEST HOSPITAL - 100269	23%	34%	28%
WEST BOCA MEDICAL CENTER - 100268	27%	23%	31%
<b>FLORIDA HOSPITAL AVERAGE</b>	<b>22%</b>	<b>33%</b>	<b>31%</b>

### Major Providers for Palm Beach County in 2017

Major Providers for Palm Beach County in 2017	Patients Served	Average Census	ALOS	Market Share
HOSPICE OF PALM BEACH COUNTY INC	6,423	969	55	59%
VITAS HEALTHCARE CORPORATION OF FLORIDA	2,134	554	95	20%
HOSPICE BY THE SEA INC	1,571	283	66	14%
HOSPICE CARE OF LONG ISLAND, QUEENS, SOUTH SHORE	17	1	31	0%
BARNABAS HEALTH HOME CARE AND HOSPICE	11	1	41	0%

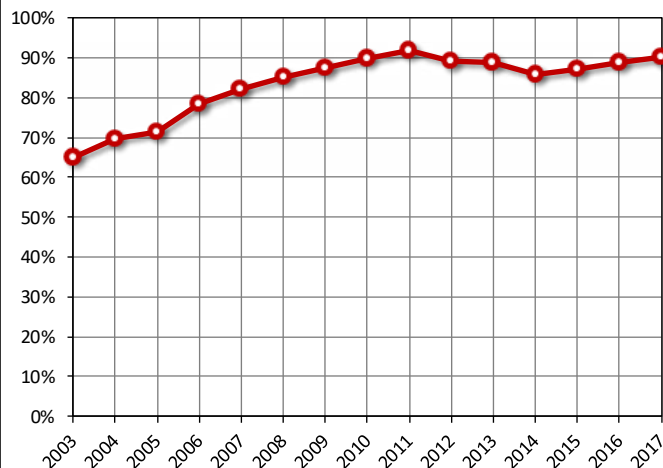
### Distribution of Hospice Census for Palm Beach County in 2017

Home	48%
Nursing Home	24%
Assisted Living Facility	25%
Hospital	0%
Hospice Facility	3%
Other	0%
<b>Total</b>	<b>100%</b>

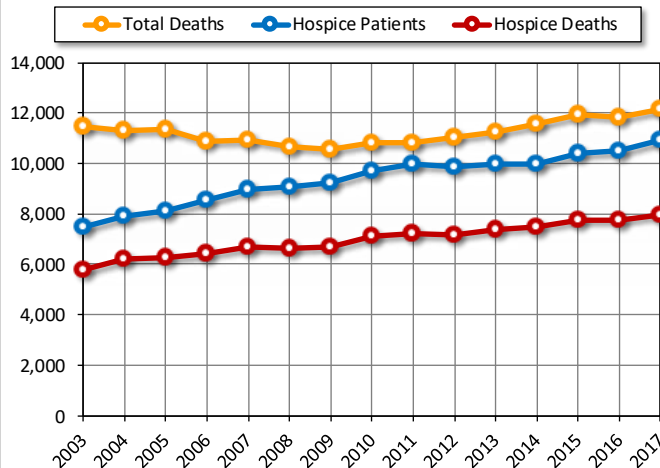
### Level of Care Mix for 2017

Level of Care Mix for 2017	RHC	CHC	GIP	IRC	
Palm Beach County	% Days	94.0%	2.4%	3.3%	0.2%
	% Patients	66.8%	26.0%	43.0%	2.1%
Florida	% Days	95.1%	1.4%	3.2%	0.3%
	% Patients	75.5%	16.7%	40.1%	3.0%
National	% Days	98.1%	0.2%	1.4%	0.3%
	% Patients	87.7%	3.6%	18.5%	3.5%

### Penetration Rate



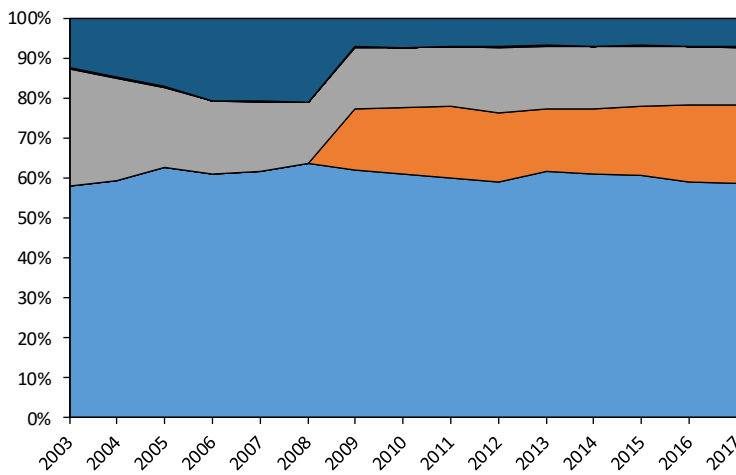
### Deaths and Hospice Patients



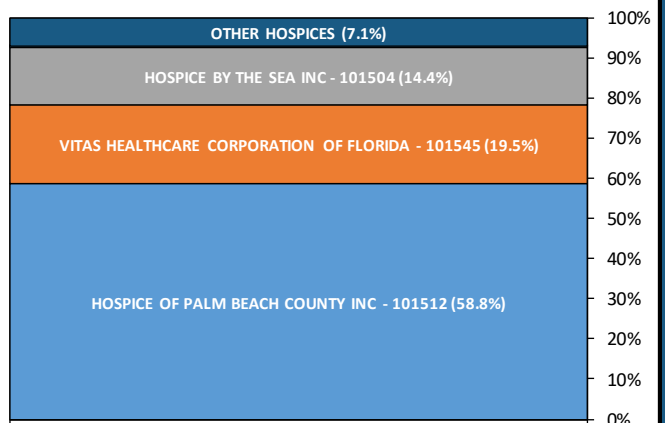
# Palm Beach County, FL

Year	Enrollment	Death Rate per 1000	Deaths	Penetration Rate	Hospice Patients	HOSPICE OF PALM BEACH COUNTY INC - 101512			
						Market Share	Patients	ALOS	ADC
2003	259,782	44	11,446	65%	7,461	58%	4,332	47	558
2004	261,025	43	11,305	70%	7,887	59%	4,686	48	609
2005	261,071	43	11,346	72%	8,119	63%	5,085	47	657
2006	259,625	42	10,900	78%	8,542	61%	5,220	52	743
2007	262,153	42	10,948	82%	8,987	62%	5,536	56	854
2008	265,250	40	10,665	85%	9,072	64%	5,772	56	887
2009	268,317	39	10,573	88%	9,255	62%	5,743	61	960
2010	273,006	40	10,829	90%	9,722	61%	5,929	58	949
2011	279,565	39	10,838	92%	9,954	60%	5,961	59	969
2012	287,808	38	11,047	89%	9,860	59%	5,829	58	923
2013	295,397	38	11,257	89%	9,995	62%	6,169	53	900
2014	303,099	38	11,590	86%	9,958	61%	6,083	52	871
2015	310,906	38	11,922	87%	10,373	61%	6,278	52	899
2016	317,588	37	11,831	89%	10,526	59%	6,206	55	938
2017	324,374	37	12,138	90%	10,929	59%	6,423	55	969

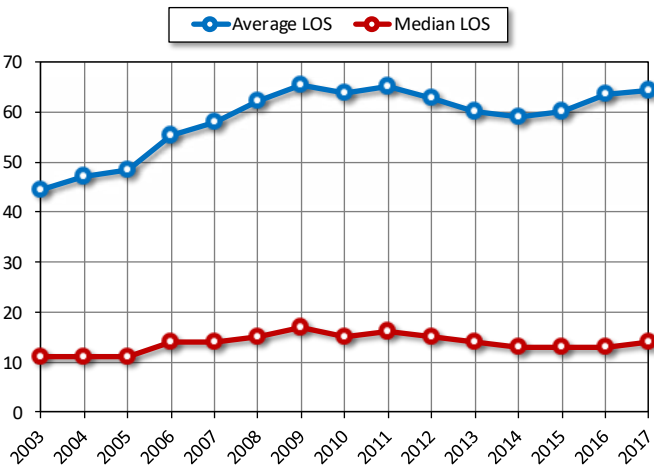
County Market Share Trend



County Market Share in 2017



Median and Average LOS



% Days by Level of Care

